

Lube-Tech Brings LNG to Minnesota





Lube-Tech by the Numbers

- Founding companies history dating back to **1925**
- Over **6,000** fuel and lube customers serviced by **65** trucks
- Over **300** Lube-Tech employees serve customers from **14** locations
- **20** continual years of **20%+** profitable growth
- **75** million gallons of lubes, fuels and chemicals distributed annually
- **5.5** million gallons of bulk storage
- Products distributed in over **75** countries
- **7** chemists develop over **150** new products annually
- We recycle more than **5** million gallons of fluids annually
- **3rd** generation family owned business for the past **40+** years

Market Segments

Automotive Service Dealers

Auto Dealers
Tire Installers
Quick Lubes
Independents



Fleets

On-Road Fleets
Construction
Agriculture
Rail/Marine
Truck Dealer/Repair
Airline



Manufacturers

General MFG
Metalworking
Power Generation
Forest Products
Food Processing
Printing



OEMs

Powersports
Lawn & Garden
Hvy Dty Equipment
Marine
Motorcycle



Products & Services

Lubricants	Chemicals	Energy Services	Recycling
Equipment	Shop Supplies	Technology	Brand Building

LNG Fuel Delivery Current Operations



- Provides LNG supply, transportation, storage and application technology
- Delivered over 1 million gallons in 2012
- Committed to supplying all LNG needs in Minnesota

Minnesota LNG Applications



Asphalt Plants

- Asphalt burner
- Asphalt cement heater
- Power generator



Grain Processing

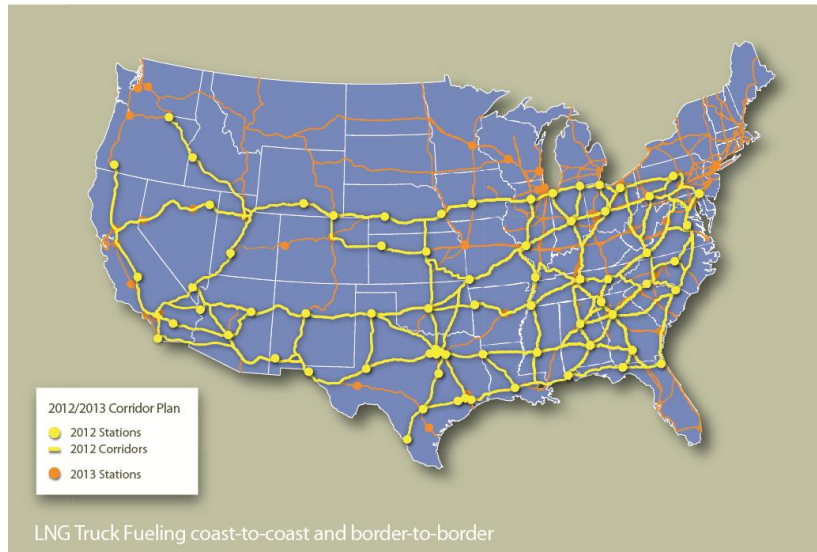


Typical LNG vaporization layout



Future LNG Applications for MN Diesel Fuel for Trucks

- Diesel fuel for long haul trucks
- On-site stations for return to base fleets
- >200 miles or 60 gallons per day
- 22,000 NG long haul trucks, experiencing \$1.50 per gallon saving
- \$ 20,000 year saving based on 100,000 miles per year



Future LNG Applications for MN Diesel Fuel for Ports

Fueling ferries or tug boats



Transport fills for large ships



Future LNG Applications for MN Mining and Drilling



For mines and long hauls from North Dakota

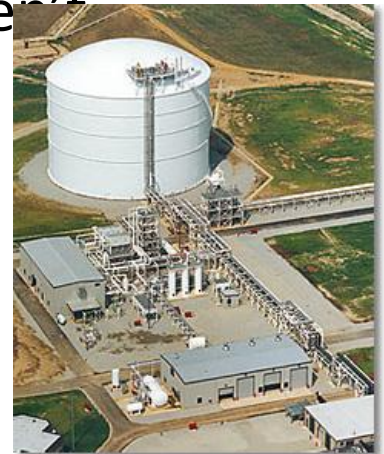
Trains are Coming Soon

- GE races Caterpillar on LNG trains
- BNSF to test liquefied natural gas in road locomotives – announced March 6
- Energy Conversions Inc. has converted approximately 10 locomotives to dual fuel (diesel/LNG)
- Projected savings of 30%



Future LNG Sources Peak Shavers

- We can increase our deliveries from CenterPoint
- Northern Natural Gas has requested FERC approval for supply from Garner, Iowa.
- Two large peak shaver liquefiers in the area that aren't currently approved or equipped to ship LNG
 1. Northern Natural Gas in Wrenshall, MN
 2. Xcel Energy in Inver Grove Heights, MN
- Lube-Tech is open to discussing distribution commitments for LNG supply with current or future LNG liquefaction facilities



Lube-Tech is Driving LNG in MN

- Deliver LNG from a variety of LNG sources to meet demand
- Help build market demand through current customers and promotions
- Negotiate delivery commitments to encourage LNG liquefaction in the Minnesota area
- Provide on-site equipment to encourage trials and new start-up operations
- Work with other LNG equipment suppliers to provide seamless start-ups for all end-users